



Milan, October 2013

Who we are

Founded on 22 September 2010, Pentaenergon has developed well and been quick to take advantage of opportunities that it has uncovered.

Our turnover in 2012 has reached € 750.000, thanks to Renewables projects undertaken amounting to some € 20 million, with an average return on equity of about 18%.

We are pleased with this achievement, particularly as we were unable to make much progress in 2011 because of the uncertainty about Italy's Third «Conto Energia», which was quickly followed by Banks' unwillingness to fund new Renewables Projects because of the uncertainty about the feed-in tariffs and to some degree the backwash caused by the funding difficulties faced by European Banks. As a result 2011 gave us plenty of time for project research and preparation, which happily enabled us to get off to a quick start once conditions stabilized in 2012.

Our services

- Identification, evaluation, selection and structuring of proposals for investments in R.E.S. (Renewable Energy Sources)
- Practical and analytical advice on the evaluation of different sites for potential new R.E.S. facilities
- Project planning and assistance with the development of R.E.S. facilities

Our services

- Consulting and general assistance in obtaining all necessary permits and licences required for the construction and operation of R.E.S. facilities
- Assistance with any eventual sale of R.E.S. projects once fully operational
- Financial planning and research into alternative sources of debt and equity for individual projects, both institutional and through private investors

We know the Italian R.E.S. market well and our good reputation keeps us in touch with many of the best regarded operators that are active in Italian renewables.

How projects typically develop

Typically our projects go through the following main stages:

Market search for projects

Initial selection based on commercial & financial review

Engineering and legal review

Preparation of the contractual arrangements

Review and checking of construction status of project

Due Diligence for internal and external parties

Sourcing of external bank finance

Post-completion project management

Our experience

To date our clients have acquired 6,5 MWp of Solar capacity, both land and roof mounted, and additional units have been secured that will be acquired over the coming months.

Beyond the Solar activities, further projects are under study, notably Wind and Biomass projects, both in Italy and in Canada.

Pentaenergon is also a company engaged in raising equity for the R.E.S. industry, and to date has been instrumental in bringing together two investment groups, who have separately invested in Pentaenergon projects through the investment companies Itaipower1 and Itaipower2.



Our principal business partners

- Investment management companies
- Investment Banks
- Family Offices
- Trusted Intermediaries (commissions paid from the projects undertaken)
- Italian Financial Institutions
- Private Individuals

Contacts

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